

# Product Interest Rate & Charges with Policies

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# Product Interest Rate & Charges with Polices

Loan Category	<b>GOLD LOANS</b>
Personal Loans	Interest Rate 24% to 32% Per Annum
Processing Fees	Up to 1% of the loan amount (inclusive of applicable taxes). Subject to a minimum Rs. 150/- (inclusive of applicable taxes) and Maximum of Rs. 600/- (inclusive of applicable taxes)
Stamp Duty	Payable as per state laws and deducted from the loan amount
Cash Handling Charges	Rs. 50/- (inclusive of applicable taxes). Applicable for cash disbursement.
Penal Charges	Rs. 8 Per day on outstanding balance. Penal Charges will be over and above the interest rate slab mentioned above which shall be applicable/chargeable in case of default in repayment of the outstanding dues post maturity
Cash Deposit Charges	Customer will incur a cash deposit charge of Rs. 50/- (Inclusive of all applicable taxes) when making cash payments at our branch offices.
PG Facility Charges	of Rs. 15/- each transaction (Inclusive of all applicable taxes) will be charged for utilizing the payment gateway to make part or full payment towards the loan through digital properties.
Convenience Fee	Convenience Fee of Rs. 149/- (Inclusive of all applicable taxes) shall be levied for release of ornament's /out of multiple ornaments securing the gold loan
Part- Payment Charges	NIL
Foreclosure Charges	Minimum 7 Days interest Scenario – Foreclosure charges are “0” but in the cases customer closes loan within 7 days of booking, minimum 7 days interest is charged.
Auction Charges	Charge of Physical Notice – Rs. 100/- (inclusive of applicable taxes) per notice Recovery Charges – Rs. 750/- (inclusive of applicable taxes) Advertisement Fee – Rs.400 (inclusive of applicable taxes)

Loan Category	PERSONAL LOANS
Personal Loans	Interest Rate 24% to 32% Per Annum
Processing Fees	Up to 3.5% of the loan amount (inclusive of applicable taxes)
	Term Loan – Not Applicable Flexi Variant – A Fee will be deducted upfront from the loan amount.
	Up to Rs. 1,999/- For loan amount less than Rs. 2,00,000/-
Flexi Fee	Up to Rs. 3,999/- For loan amount less than Rs. 4,00,000/-
	Up to Rs. 5,999 For loan amount less than Rs. 6,00,000/-
	**All Flexi charges are inclusive of applicable taxes
	**Loan amount includes approved loan amount, insurance premium and VAS Charges
Bounce Charges	In case of default of repayment of instrument, Rs. 750 – Rs.1200 per bounce will be levied.
	Full Repayment Term Loan – Up to 4% (Inclusive of applicable taxes) on the outstanding loan amount as on date of full repayment
	Flexi-Term Loan: Up to 4% (Inclusive of applicable taxes) of total withdrawable amount as per repayment schedule as on date of full repayment.
Prepayment Charges	Part-Payment Term Loan – Up to 4% (Inclusive of applicable taxes) of the principal amount of loan repaid on the date of such part Repayment
	Not Applicable for Flexi Term Loan
	**Foreclosure will be processed post clearance of FIRST EMI
Penal Charges	Delay in payment of instalment shall attract a penal charge of up to Rs. 12/- per day from the respective due date to until the date of receipt of full instalment(s) amount.
Stamp Duty	Payable as per state laws and deducted from the loan amount
Mandate Rejection Charges	Rs. 450/- per month from the first month of the due date for the mandate rejected by customer's bank until he registration of new mandate
Instalment default charges	Rs. 450/- per month from the first instalment due date for the mandate rejected by customer's bank until he registration of new mandate

Annual Maintenance Charges	<p>Term Loan – NIL  Flexi Term Loan – up to 0.20% (Inclusive of applicable taxes) of the total withdrawable amount on the date of levy of charges</p>
Broken Period Interest and/Pre-Monthly Instalment interest	<p>“Broken Period Interest and/Pre-Monthly Instalment interest” shall mean the amount of interest on loan for the number of days(s) which is (are) charged in two scenarios</p> <ol style="list-style-type: none"> <li>1. Over and above the period of 30 days from the date of disbursement of the loan  For Term Loan: Deduct from disbursement or added in first EMI, as applicable   For Flexi Term Loan or added in first EMI</li> <li>2. Less than period of 30 days from the date of disbursement of the loan  Interest on first instalment will be charged for actual number of days.</li> </ol>
Switch Fee	<p>Up to 1.18% of the loan amount (inclusive of applicable taxes). Switch fee is applicable only in cases of switch of loan. In Switch cases, processing fee will not be applicable.</p>
Cash Collection Charges	<p>Rs. 150/- (Inclusive of all applicable taxes) will be charged, if customer opts to make payment in cash when the collection is done by collection agents. This fee charged only once in month, regardless the number of payments made against Multiple LANs.</p>
Cash Deposit Charges	<p>Customer will incur a cash deposit charge of Rs. 50/- (Inclusive of all applicable taxes) when making cash payments at our branch offices.</p>
PG Facility Charges	<p>of Rs. 15/- each transaction (Inclusive of all applicable taxes) will be charged for utilizing the payment gateway to make part or full payment towards the loan through digital properties.</p>

Loan Category	VEHICLE LOANS
Personal Loans	Interest Rate 24% to 32% Per Annum
Processing Fees	Up to 4% of the loan amount (inclusive of applicable taxes)
Documentation & Hypothecation Charges	Rs. 2750/- amount (inclusive of applicable taxes) Collected Up front
Stamp Duty	Payable as per state laws and deducted from the loan amount
Prepayment Charges	<p>Full Repayment Term Loan – Up to 4% (Inclusive of applicable taxes) on the outstanding loan amount as on date of full prepayment</p> <p>Part-Payment Term Loan – Up to 4% (Inclusive of applicable taxes) of the principal amount of loan repaid on the date of such part -Repayment</p> <p>Not Applicable for Flexi Term Loan</p> <p>**The Charges will be processed post clearance of FIRST EMI</p>
Penal Charges	Delay in payment of instalment shall attract a penal charge of up to Rs. 6/- per day from the respective due date to until the date of receipt of full instalment(s) amount.
Mandate Rejection Charges	Rs. 450/- per month from the first month of the due date for the mandate rejected by customer's bank until he registration of new mandate
Instalment default charges	Rs. 450/- per month from the first instalment due date for the mandate rejected by customer's bank until he registration of new mandate
Loan Enhancement Fee	Rs. 117/- (Inclusive of applicable taxes) for temporary increase in EMI card limit for the transaction. Same will be charged only for increase in limit in excess of Rs. 999/- to be collected along with first instalment.
Stock Yard Fee	Rs. 59/- per day up to 60 days ((Inclusive of applicable taxes)
Broken Period Interest and/Pre-Monthly Instalment interest	<p>"Broken Period Interest and/Pre-Monthly Instalment interest" shall mean the amount of interest on loan for the number of days(s) which is (are) charged in two scenarios</p> <ol style="list-style-type: none"> <li>Over and above the period of 30 days from the date of disbursement of the loan For Term Loan: Deduct from disbursement or added in first EMI, as applicable  For Flexi Term Loan or added in first EMI</li> <li>Less than period of 30 days from the date of disbursement of the loan Interest on first instalment will be charged for actual number of days.</li> </ol>
NOC KIT	NA

Fee for delay in RC Hypothecation	Rs. 1,500/- (Inclusive of applicable taxes) ** One Time Charge levied in case of delay in receiving of RC beyond 120 days of disbursement.
Cash Collection Charges	Rs. 150/- (Inclusive of all applicable taxes) will be charged, if customer opts to make payment in cash when the collection is done by collection agents. This fee charged only once in month, regardless the number of payments made against Multiple LANs.
Cash Deposit Charges	Customer will incur a cash deposit charge of Rs. 50/- (Inclusive of all applicable taxes) when making cash payments at our branch offices.
PG Facility Charges	of Rs. 15/- each transaction (Inclusive of all applicable taxes) will be charged for utilizing the payment gateway to make part or full payment towards the loan through digital properties.

Loan Category	<b>CONSUMER GOODS LOANS</b>
Personal Loans	Interest Rate 14% Per annum

Processing Fees	Up to 2.5% of the loan amount (inclusive of applicable taxes)
Documentation Charges	Rs. 2360/- amount (inclusive of applicable taxes) Collected Up front
Flexi Fee	NA
Stamp Duty	Payable as per state laws and deducted from the loan amount
Cash Collection Charges	Rs. 150/- (Inclusive of all applicable taxes) will be charged, if customer opts to make payment in cash when the collection is done by collection agents. This fee charged only once in month, regardless the number of payments made against Multiple LANs.
Cash Deposit Charges	Customer will incur a cash deposit charge of Rs. 50/- (Inclusive of all applicable taxes) when making cash payments at our branch offices.
PG Facility Charges	of Rs. 15/- each transaction (Inclusive of all applicable taxes) will be charged for utilizing the payment gateway to make part or full payment towards the loan through digital properties.
Prepayment Charges	<p>Full Repayment Term Loan – Up to 4% (Inclusive of applicable taxes) on the outstanding loan amount as on date of full prepayment</p> <p>Part-Payment Term Loan – Up to 4% (Inclusive of applicable taxes) of the principal amount of loan repaid on the date of such part -Repayment</p> <p>Not Applicable for Flexi Term Loan</p> <p>**The Charges will be processed post clearance of FIRST EMI</p>
Annual Maintenance Charges	NA
Penal Charges	Delay in payment of instalment shall attract a penal charge of up to Rs. 190/- per day from the respective due date to until the date of receipt of full instalment(s) amount.
Broken Period Interest and/Pre-Monthly Instalment interest	<p>“Broken Period Interest and/Pre-Monthly Instalment interest” shall mean the amount of interest on loan for the number of days(s) which is (are) charged in two scenarios</p> <ol style="list-style-type: none"> <li>1. Over and above the period of 30 days from the date of disbursement of the loan For Term Loan: Deduct from disbursement or added in first EMI, as applicable  For Flexi Term Loan or added in first EMI</li> <li>2. Less than period of 30 days from the date of disbursement of the loan Interest on first instalment will be charged for actual number of days.</li> </ol>
Legal, repossession and incidental charges	Actual legal and incidental charges as applicable
LC Processing	Up to 2.36% of the loan amount (Inclusive of applicable taxes)
CERSAI Charges	Up to Rs. 118/- (Inclusive of applicable taxes)



**VIKAS/LEGAL/NOTIFICATION APRIL-2023**



Palakkad, Dated 01st April, 2023

In exercise of the powers of the board of directors conferred by the Articles of Association of the company and pursuant to the guidelines issued by the Reserve Bank of India, the board hereby notifies the guidelines to be while fixing the interest rates of the loan products and services of the company.

## INTEREST RATE POLICY

### 1. Name:

These guidelines may be called in Interest Rate Policy

### 2. Applicability:

This policy is applicable to all loans sanctioned by the company

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### OBJECTIVE

The Company has been following certain procedures and practices in the matter of fixing interest rates on gold loans (assets) and NCDs/Subordinated Bonds (liabilities). Interest rates are not controlled by the Reserve Bank of India. However, RBI directed NBFCs to have a documented Interest Rate Policy / Model approved by the Board of Directors which would lay down internal principles and procedures in determining interest rates and other charges on the loan products offered by NBFCs. The specific points referred to in the above referred RBI circular are:

1. Charging of excessive interest rates by NBFCs.
2. The need for adoption of an interest rate model along with approach for gradations of risk & rationale for charging differential rates.
3. Disclosure of rates of interest rates, changes thereof and publicity thereto.
4. Adoption of annualized rates of interest while dealing with customers.

### The main objectives of the interest rate policy are to:

1. Ensure that interest rates are determined in a manner as to ensure long term sustainability of business by taking into account the interests of all stakeholders,
2. Develop and adopt a suitable model for calculation of a reference rate.
3. Enable fixation of interest rates which are reasonable: both actual and perceived.

4. Ensure that computation of interest is accurate, fair and transparent in line with regulatory expectations and market practices.
5. Charge differential rates of interest linked to the risk factors as applicable.
6. Facilitate transition to income recognition norms that may be stipulated by RBI in future and adoption of best practices.

## **DETAILS OF THE POLICY**

### **Methodology for calculation of interest on loan accounts**

The main spirit underlying the methodology is to project a transparent and fair approach to the customers and also be in readiness to adopt the practices now in vogue amongst commercial banks keeping in view the peculiarities of the gold loan business.

- **On the daily balances**  
Interest amount shall be calculated on the daily outstanding balance in the loan account at the applicable rate.
- **Minimum period for which interest chargeable:**  
The minimum period for which interest is payable by the borrower shall not exceed 1 day only. Interest payable / receivable shall be calculated on the actual daily outstanding balance.
- **Basis - number of days per year:**  
Interest shall be calculated based on 360 days a year. Dates of disbursement and closure of account shall both be included for computation of interest.
- **Compounding:**  
Compounding of interest where applicable, as provided in the loan scheme, shall not be at a frequency more than 1 month / 30 days in a year
- **Fixed rate - Floating rate**  
All loans shall be granted at fixed rate only.

### **Annualised rate of interest**

- i) Interest rate quoted shall be on annualized basis only in all documents, internal instructions/ communications and publicity materials (pamphlets, brochures, hoardings, etc)
- ii) Where the rates are mentioned in non-annualized form (e.g., in product promotion) the annualized rate shall also be mentioned along with so as to comply with regulatory requirements and Fair Practices Code,

### **Risk Based Gradation of Interest Rates**

- i) Considering the nature of the loans (collateral valuation being vital) the major inherent risk is the Loan to Value (LTV) or Loan per Gram. Since a higher LTV translates to a higher risk it stands to reason that LTV and Interest rate should be correlated. Accordingly, assuming all other factors to be the same a higher LTV loan should attract a correspondingly higher interest rate as compared with a lower LTV loan.
- ii) The LTV linkage with interest rate shall be at the time of sanction of loan and cannot be changed subsequently due to movements in the overall collateral coverage arising from market movements in gold prices,
- iii) Where substantially low rates of interest are charged on certain / special schemes or in specified regions/areas / branches the maximum amount per borrower shall be appropriately restricted and checks put in place to prevent misuse of the facility. Such schemes shall be periodically reviewed and appropriately modified to meet with the overall objectives of floating such schemes.

### **Maximum/ Ceiling Interest Rate on Loans**

- i) Keeping in view the regulatory (RBI) expectations from NBFCs and also the Fair Practices Code the maximum interest rate chargeable shall be fixed at 26 %\*\* pa across all states / regions excluding compounding effect where applicable under any schemes.
- ii) The above-mentioned ceiling shall be reviewed periodically at quarterly (calendar) intervals or more frequently, as and when required, by the Board of Directors keeping in view regulatory guidelines / directives, intensity of competition in the market, net interest margin target, market rates etc.

### **Penal Interest on overdue loans**

When the loan remains outstanding beyond the 'normal' tenure (Between 3 Months and 1 year) without FULL servicing of interest due penal interest may be charged at a rate not exceeding 3% pa (i.e. at the contracted rate plus 300 basis points) on the amount due and payable. Penal interest provisions shall be calculated and will apply only after the expiry of the 'normal' tenure. Penal interest may be waived, in full or in part, in deserving cases with the reason being recorded by Managing Director on the recommendations of the Executive Director which is at present on recommendation of Deputy General Manager.

### **Rebate on interest**

Schemes offering rebate on the interest rate may also be considered on the ground that customers who regularly service interest payable on loans deserve to be incentivized. The extent of rebate may vary from scheme to scheme but may not exceed 3% pa (300 basis points on the contracted rate). Rebate may be considered at the time of full settlement in cases where interest payable has been serviced by the due dates without any default on all occasions. However, a grace period of 3 calendar days may also be considered and built into the loan scheme.

### **Due date for servicing interest**

Interest will be calculated from the date of disbursement and shall be charged for the day of closure of the account also as per current practice. The due date for payment of interest shall run from the date of disbursement,

### **Structured Products**

Products offered and features thereof shall be straight forward, transparent and simple to understand so as to comply with the letter and spirit of RBI guidelines. Structured products, when introduced, should comply with the basic features of the Interest Rate policy and the FPC. Features of such products, especially the differential features, should be clearly explained to and understood by the prospective borrower before sanction as a matter of fair practice. Operational personnel should be well equipped in this regard.

### **Base Rate and Net Interest Margin**

- i) In order to arrive at a proper basis for arriving at the cost of borrowings / funds / resources a suitably calculated 'base rate' shall be developed keeping in the weighted average cost of borrowings, interest paid on liability products (NCDs / Subordinated Bonds) and return on equity capital. Return on equity capital shall be taken at 15 %, Interest rate on loans shall be based on the 'base rate' so that scope for interest rate mismatches is minimized,
- ii) The base rate shall be calculated at the end of every month and approved by the Board.
- iii) The NIM (Net Interest Margin) shall be calculated over the 'base rate' so calculated to arrive at the lending rate.
- iv) iv) The NIM shall be capped at 14% (1400 basis points) over the 'base rate'.
- v) Lending at or below the 'base rate' shall be done only for short term promotion of business either for a specific loan scheme or specific branch(es) or for lending to poor downtrodden sections.

vi) Lending at or below the 'base rate' shall not exceed 10% of the total loan portfolio.

vii) Lending at below the ['base rate' plus operational expenses] shall not exceed 15% of the total loan portfolio.

### **Interest rates on loans against Commercial Vehicles**

1. The Interest rate applicable to each loan account will be assessed based on multiple parameters like tenure, borrower profile, borrowers' repayment capacity based on the cash flows, loan to value of the asset financed, type of collateral security provided by the borrower and past repayment track record of the borrower, etc.
2. The rates of interest for the same product and tenor availed during same period by different customers need not be standardized but could be different for different customers depending upon consideration of any or combination of a few or all factors listed above.
3. The Company shall intimate the borrower loan amount, annualized rate of interest and method of application at the time of sanction of the loan along with the tenure and amount of monthly installment.
4. The company also offers variable and equated monthly installments schemes. Interest would be charged and recovered on monthly basis.
5. The other charges such as processing fees, additional interest charged on delayed payments and cheque bouncing charges are mentioned in the Schedule which is part of the Loan Agreement
6. Other financial charges like pre-payment/ foreclosure charges, cheque swaps, cash handling charges, RTGS/ other remittance charges, commitment fees, charges on various other services like issuing NO DUE certificates, NOC, letters ceding charge on assets/ security, security swap & exchange charges, field collection charges etc. would be levied by the company wherever considered necessary. Besides the base charges, the service tax and other cess would be collected at applicable rates from time to time. Any revision in these charges would be with prospective effect.
7. Interest rate models, base lending rate and other charges, and their periodic revisions are made available to our prospective and existing customers through our offices and branches. Prior to entering into an agreement with our customers, we provide them with our statement of charges and interest and

address their queries and questions on the same, to their satisfaction. Our loan officers ensure charges and rates of interest are explained clearly and transparently to the people who may be interested in our products.

8. Claims for refund or waiver of charges/ penal interest / additional interest would normally not be entertained by the company and it is at the sole discretion of the company to deal with such requests if any.
9. The maximum interest rate chargeable shall be fixed at 28% p. a. across all states / regions / vehicle categories / borrower categories.

### **Other Charges Recovery of Out-of-Pocket Expenses**

1. The Company may also levy other charges such as loan processing fees, insurance (of gold ornaments), processing charges for delivery of gold against lost pawn ticket, safe custody charges (due to failure to take delivery of gold ornaments immediately after closure of account), statement of account etc. In addition, the Company shall be entitled to recover costs incurred in connection with postage, legal costs etc. The above charges shall be pegged at reasonable levels and in the spirit of Fair Practice.

2. Guidance Rates are as under

Description of the charges	Extent of charges	Comments
Loan processing, Appraisal charges, Insurance etc.	Will be capped at 2.5% of the loan amount. A reasonable minimum and maximum in absolute terms may be prescribed.	Segments borrows (i.e. small borrowers), Special schemes may be exempted from such charges.
Delivery against lost Pawn Ticket –processing charges	Between a minimum of Rs 50 and maximum of Rs 250 per pledge	

Safe custody charges – when borrower does not immediately take delivery of the pledged gold ornaments	Between 0.10% to 0.25% per month subject a reasonable minimum and maximum in absolute terms	
Statement of account	Free of cost if demanded within 30 days of closure of account. In other cases a minimum of Rs. 25 and maximum of Rs. 100 per statement	
Postage, Courier charges	As per Existing circular	

3. The actual rates from time to time shall fixed by the board within the band / limits mentioned under each head and reviewed at atleast half yearly intervals.
4. board shall have the authority to implement any other reasonable / justifiable charge from time to time.
5. Taxation regulations as applicable shall be complied with.
6. Discretion to waive / reduce the charges shall be vested with a senior functionary on a case-to-case basis after suitable delegation of powers is worked out and approved.

BY THE ORDER OF THE BOARD  
For Vikas Money Limited

Managing Director

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**CC:**

1. Legal Department
2. Administration Department
3. HR Department

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Dated this the 01<sup>st</sup> Day of April, 2023





## VIKAS/LEGAL/NOTIFICATION APRIL-2023

In exercise of the powers of the board of directors conferred by the Articles of Association of the company and pursuant to the guidelines issued by the Reserve Bank of India, the board hereby notifies the guidelines to be while fixing the interest rates of the loan products and services of the company.

### POLICY ON LEVY OF FEES & CHARGES TO CUSTOMERS

#### 1. Name:

These guidelines may be called in POLICY ON LEVY OF FEES & CHARGES TO CUSTOMERS

#### 2. Applicability:

This policy is applicable to all loans sanctioned by the company

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### POLICY ON LEVY OF FEES & CHARGES TO CUSTOMERS

#### Preamble

Vikas Money Limited ('VIKAS, 'Vikas Money, or 'the Company') is a Non-Banking Financial Company – Non-Systemically Important Non-Deposit taking Company (NBFC-ND) registered with the Reserve Bank of India. Vikas is engaged in the business of lending and raising money through the modes prescribed by the Reserve Bank of India (RBI). Further as per the Scale based framework issued by RBI, BFL is being classified as Base layer NBFC. This document outlines the policy for governance, determination and levy of fees and charges to the customers in line with Fair Practice Code regulations of RBI to ensure transparent disclosure to customer.

#### Objective

RBI's Fair Practice Code requires the Board to lay out appropriate principles and procedures for levy of Fees and Charges to the customer. Accordingly, this policy covers the followings:

- (a) Principles and procedures for levy of fees and charges
- (b) Governance of Fees & Charges including Change Management; and
- (c) Review framework.

#### Principles and Procedures for levy of fees and charges

VIKAS offers variety of Lending products to its customers. It also offers customers various Investment products as well as 3rd party distribution of Insurance products. Accordingly, it may levy different fees and charges to the customers depending on the products availed by the customer. The nature of the fees and charges to be levied to the customer should be specified in respective Product Program Guidelines (PPG).

Taking into consideration the nature of the lending product and sustainability and risk of the business operations, BFL may levy various fees and charges to the customers such as:

Upfront fees and charges - Fees and charges pertaining to loan processing/ disbursement such as processing fees, documentation charges, convenience fees, etc can be levied at customer acquisition stage. Nature and quantum of such upfront fees and charges can vary based of product segment. Basis product program these fees and charges should be either collected upfront or to be deducted from loan amount or to be collected along with the instalment as applicable.;

- (a) Servicing Fees - Fees and charges for loan servicing such as NOC charges, loan related documents retrieval charges, etc. can be levied to the customer during the loan tenure for specific service-related requests from the customers.
- (b) Contingent fees and charges - These charges are contingent upon specific transaction/ event occurring during the loan life cycle such as part-prepayment, foreclosure, non-compliance of terms and conditions of loan, bounce, etc. and accordingly, these charges can be levied only on occurrence of such events.
- (c) Value Added Services (manufactured by VIKAS) - Fees and charges for value added services such as property dossier charges, EMI Card fees, CIBIL TransUnion Report (CTR) etc. should be levied to customers on purchase / availment of such value-added product / services. Such charges can be collected upfront or funded to the customer; and
- (d) Distribution of third-party products and services - BFL may distribute various third-party products and services such as life insurance, general insurance, health insurance etc. The amount of such third-party products and services can be collected upfront or funded to the customer.

The illustrative list of various fees and charges across different products offered by VIKAS is provide in Annexure-I of this policy. Actual fees and charges leviable to the customers across different lending and other products shall be covered as part of Product Program Guidelines (PPG) document.

Further, with respect to implementation/ levy of fees and charges, the Company shall ensure that:

- (a) A Clear and transparent communication is made to the customer about all fees and charges as part of agreement / T&C
- (b) Any upfront fees and charges that is not communicated in the agreement should not be imposed on the customer for availing the loan product; and
- (c) Any change in contingent / service charges or introduction of new contingent / service charge should be implemented only prospectively except for change on account of regulatory/ statutory changes.

#### Governance Framework for Fees and Charges

Any new Fees & charges shall be first put up for an approval of PPG Committee along with rationale. Once it has been approved by PPG Committee, the same should be put up for prior approval of the Board. The new fees and charges should only be implemented post approval of the Board.

#### Periodical Review Framework

The policy shall be reviewed at least annually by the Board.

BY THE ORDER OF THE BOARD  
For VIKAS MONEY LIMITED

Managing Director

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**CC:**

4. Legal Department
5. Administration Department
6. HR Department

ILLUSTRATIVE LIST AND DETAILS OF VARIOUS FEES AND CHARGES UNDER VARIOUS LENDING PRODUCTS

<b>Sr No</b>	<b>Name of Fees &amp; Charges</b>	<b>Amount based/rate based</b>	<b>Description</b>
<b><u>UPFRONT FEES AND CHARGES</u></b>			
1	Processing Fees	Fixed / Rate	Fees charged for processing of a loan
2	Upfront Interest	Fixed / Rate	Amount collected as an interest from the Customer in advance at the time of processing/disbursement of the Loan.
3	Mandate registration Charges	Fixed	Fees charged for registering Mandate of the customers
4	Documentation Charges	Fixed	Fees charged for verification of Documents of the customer
5	Flexi Fees	Fixed	Fees charged to the customer for availing flexi variant of loan to meet individual customer needs
6	Stamp Duty	Fixed / Rate	Statutory charges
7	Convenience Fee	Fixed / Rate	Fees charged to the Customer for allowing access to existing BFL network/infrastructure of merchants and dealers
8	Loan Enhancement fee	Fixed	Fees charged to the customer for enhancing loan amount of the customer to cover additional risk
9	Limit Enhancement fee	Fixed	Fees charged to the customer for enhancing limit of the customer
10	Transaction fee	Fixed	Transaction fee charged to the customer who does not have an EMI card
11	Credit Suraksha Fee	Fixed	Fees charged to the customer for installing Bajaj Finserv Credit Surekha Application on the mobile phone to put restriction on usage of mobile phone in case of default
12	Commitment Fee	Fixed	Fees charged to the customer for processing loans in the event of non-availment of credit facility by the customer post sanction

<b>Sr No</b>	<b>Name of Fees &amp; Charges</b>	<b>Amount based/rate based</b>	<b>Description</b>
13	Mortgage Origination Fee /Mortgage Origination Fee Revalued	Fixed	Fees charged to the customer formortgaging a property
14	Property valuation Fee	Fixed	Fees charged to the customer for valuation of an asset
15	Hypothecation Charges	Fixed	Fees charged to the customer for managing hypothecation processes and to protect asset in financial transactions
16	CERSAI Charges	Fixed	Fees charged to the customer for service charges of CERSAI Platform
17	Registrar of Companiesfiling charges	Fixed	Fees charged to the customer for filing documents with the Registrar of Companies
<b><u>SERVICE FEES</u></b>			
18	Switch Fee	Rate	Fees charged to the customer for converting one variant of loan to another variant of loan
19	Conversion Fees	Rate	Fees charged to the customer for converting the Fixed ROI to Floating ROI or vice versa.
20	Renewal Fee	Fixed	Fees charged to the customer for renewing the loan upon the maturity of the subsidizing asset.
21	Annual Maintenance Charges	Fixed / Rate	Fees charged to the customer to keep flexi loan facility active of the customer
22	Swapping Charges	Fixed	Fees charged to the customer forSwapping of customer mandate
23	No Objection Certificatefor Interstate Transfer	Fixed	Fees charged to the customer for issuingNOC for Interstate transfer of Vehicle
24	Charges for Duplicate NoObjection Certificate	Fixed	Fees charged to the customer for issuingDuplicate NOC for removing Hypothecation post loan closure
25	No Objection Certificate for Private to Commercial	Fixed	Fees charged to the customer for IssuingNOC for converting vehicle from Private to commercial

26	Valuation charges	Fixed	Fees charged to the customer for valuing an asset
27	Account Opening Charges	Fixed	Fees charged to the customer for initiation of an account related to a loan secured by securities.
28	Pledge Confirmation Charges	Fixed	Fees charged to the customer for pledging shares
29	Pledge Invocation Charges	Fixed	Fees charged to the customer for invoking the pledge associated with the customer's shares (to cover NSDL/CDSL charges)
30	Demat Share Transfer Charges	Rate	Fees charged to the customer for transfer of Demat shares
31	Loan Rebooking Charges	Fixed	Fees charged to the customer for rebooking a loan on customer request
32	Depository Participant Charges	Fixed	Fees charged to the customer for custodial service for the securities held in Demat account
33	Cash Handling Charges	Fixed	Fees charged to the customer for disbursing the loan in cash mode.
34	Direct Cash Collection charges	Fixed	Fees charged to the customer for providing facility of repaying the loan in cash
35	Statement Issuance Charges	Fixed	Amount collected from customer for providing any statements.
36	Agreement copy charges	Fixed	Amount collected from customer for providing copy of agreement.
37	Administrative Charges	Fixed	Amount collected from customer for covering various Admin expenses.
38	Payment Gateway transaction charges / Platform Charges / Transfer Charges	Fixed	Charges collected from customer for providing a platform for making digital payment / Transfers / Transactions
39	Line of credit set up fee	Fixed	Amount collected from customer for setting up a credit line.
40	Money Loading Charges	Fixed / Rate	Charge collected from customer for loading money into payments wallet
<b>CONTINGENT FEES AND CHARGES</b>			
41	Bounce Charges	Fixed	Fees charged to the customer for dishonor of payment instrument

42	Penal Interest	Rate	Interest charged to the customer for delay in payment of EMI
43	Additional Penal Interest	Rate	Interest charged to customer in case of breach of terms of Agreement and/or sanction letter terms, including but not limited to non-submission of requisite documents to BFL
44	Mandate Rejection Charges	Fixed	Fees charged to the customer for not registering mandate on customer's bank
45	Part Prepayment Charges	Rate	Fees charged to the customer for allowing partial pre-payment of loan
46	Foreclosure Charges	Rate	Fees charged to the customer for allowing full pre-payment of loan
47	Legal Charges	Fixed	Fees charged to the customer for recovering legal cost
48	Legal & Repossession Charges	Fixed	Fees charged to the customer for legal processes and repossession cost incurred by the Company.
49	Stockyard Charges	Fixed	Fees charged to the customer for parking and managing repossessed vehicles securely
50	Audit / inspection charges	Fixed	Fees charged to the customer for audit and inspection services to ensure compliance
51	Notice Charges (Default / Intimation / LTV Breach / Final Auction Intimation)	Fixed	Fees charged to the customer to recover charges for issuing Notice
52	Auction Charges	Fixed	Fees charged to the customer to recover charges incurred to conduct auction
53	Brokerage Charges	Fixed	Fees charged to the customer for selling customer shares in case of default by customer
54	RC hypothecation delay charges	Fixed	Fees charged to the customer for delay in receiving RC beyond a certain specified period post disbursement.
55	Cancellation Charges	Fixed	Fees charged to the customer to compensate processing cost in the event of cancellation of loan
<b>VALUE ADDED SERVICE OFFERED</b>			

56	EMI card fee	Fixed	Fees charged to the customer for providing an EMI card facility
57	Health EMI (HEMI) card	Fixed	Fees charged to the customer for providing Health EMI card facility
58	Add on Card Fee	Fixed	Fees charged to the customer for providing an additional EMI card / HealthEMI card facility
59	Property Insight	Fixed	Fees charged to the customer for valuing an asset for risk assessment
60	CIBIL TransUnion Report Fee (CTR)	Fixed	Fees charged to the customer for providing CTR Report
61	Business Fitness Report	Fixed	Fees charged to the customer for providing BFR Report
<b>DISTRIBUTION OF THIRD-PARTY PRODUCTS AND SERVICES</b>			
62	Life Insurance	Fixed	Amount for Life insurance purchased / availed by customer
63	General insurance	Fixed	Amount for General insurance purchased / availed by customer
64	Health Insurance	Fixed	Amount for Health insurance purchased / availed by customer
65	Financial Fitness Report	Fixed	Amount for FFR Report purchased / availed by customer
66	Financial Fitness Detailed Report	Fixed	Amount for FFDR Report purchased / availed by customer
67	Credit Card	Fixed	Amount for Credit card availed by customer
68	GPS Device	Fixed	Amount for GPS device purchased / availed by customer